

A CHAU INVESTMENT AND INTERNATIONAL TRAVEL
FESTIVAL CO., LTD

Honors to present the branch:



**THE COMPANY'S CAPACITY
PROFILE**

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Hanoi, November 2005

INTRODUCTION OF INASIATRIPS TRAVEL & DMC

Dear Value customers!

A Chau Investment And International Travel Festival Co., Ltd (with the branch name registered as: **InAsiaTrips Travel & DMC**) was born in October 2005 while Vietnam Tourism is on the move of development. We would like to bring to customers the best insights of Vietnam at the beginning and we would like to bring to customers the best quality of our products.

We are the multi – services serving company in tourism field such as: operating inbound and outbound tours for Vietnamese customers; operating tours to Asia for customers from Europe, America and Australia...we also specializing in operating incentive, event groups in Southeast Asia. Besides that, we are serving hotel bookings, flight tickets reservation and entry visa to Vietnam for oversea customers.

With professional, enthusiasm and well-trained staffs, we are proud to be a best team to offer the top quality products to our clients all over the World. We always put the benefits of customers to be our standard to serve.

The motto of InAsiaTrips Travel & DMC are:

- ❖ We always put the interests of customers first, always put ourselves in the position of customers to serve.
- ❖ Always keep **PRESTIGE** with customers and be willing to listen to customer feedback.
- ❖ Always look for the best products and services in order to bring even higher value of products to customers.
- ❖ Customers are not only served before and while using the service, but also taken care of even after the service has ended.

In addition, we also build standard principles in customer service as follows:

- ❖ Respond quickly and effectively to all customer requirements.
- ❖ Ensure the continuous operation of the services provided by the Company.
- ❖ Always be enthusiastic, attentive with a quick, gentle attitude.
- ❖ Ensure providing services with reasonable price and high competitiveness.
- ❖ Always follow closely employee training policy to ensure high professionalism.

1. LEGAL STATUS OF INASIATRIPS TRAVEL & DMC:

- ❖ Company name: Công Ty TNHH Đầu Tư và Lữ Hành Du Lịch Quốc Tế Á Châu.
- ❖ International name: A CHAU INVESTMENT AND INTERNATIONAL TOURISM CO.,LTD – **InAsiaTrips Travel & DMC** is the main branch
- ❖ Address: 5th Floor, Tower A, D2 Building, Giang Vo Street, Truc Bach Ward, Ba Dinh District, Hanoi City, Vietnam.
- ❖ Tel: 0789 28 6888 & 0913305579 Fax:
- ❖ Website: www.inasiatrips.com Company's logo: 
- ❖ E-mail: info@inasiatrips.com

2. PRODUCTS AND SERVICES:

With the purposes of sustainable and long-term development and always putting the value of life above all. InAsiaTrips Travel & DMC always strives to become the leading professional regional company in the field of organizing and developing tour products as follows:

The leading supplier of domestic tours in Vietnam:

- ❖ Specializing in organizing domestic package tours for Vietnamese customers
- ❖ Hotel reservation services
- ❖ Domestic and international air ticket bookings.
- ❖ Transportation services for domestic and international customers

To be trusted agent for Vietnamese customers:

- ❖ Provide tours to explore Asia, Europe, America and Australia...
- ❖ Provide hotel room service
- ❖ Provide air tickets to destinations around the world
- ❖ Consulting on entry procedures to countries around the world for Vietnamese people

To be professional operator and local agent (DMC) in Asia for international customers and travel agencies:

- ❖ Operating all land services in Asia for international travel agents.
- ❖ Operating package tours for oversea visitors to Vietnam country

- ❖ Operating package tours for international travelers to countries in Asia, especially in Southeast Asia such as: Thailand, Laos, Cambodia, Myanmar, Malaysia, Indonesia, a, Philippines and Singapore...
- ❖ Supporting & consulting on entry visa procedures to Vietnam as well as procedures for entering Southeast Asian countries for international visitors.
- ❖ Other travel services for international visitors in Vietnam
- ❖ Hotel reservation and air tickets service for international guests.

Specializing in organizing events; activities and team building services for domestic and foreign organizations and businesses.

- ❖ Specializing in organizing large-scale professional events in Vietnam for all big organizations and enterprises.
- ❖ Professional events provider with various themes for companies in Vietnam.
- ❖ Traditional team building services for organizations and businesses.
- ❖ Professional Gala dinner services.
- ❖ Provide transportation services.

3. DEVELOPMENT STRATEGY:

In addition to the familiar and well-known existing tourism products, InAsiaTrips Travel & DMC always organizes surveys and collaborates with localities to create new and sustainable development orientations for traditional tourism products, unique and cultural for customers. For more choices, we always aim for sustainable products and bring bilateral benefits to customers and local interests. We always try to have the best products, the most professional services and the most competitive prices for domestic and foreign customers such as:

- ❖ *Promote and expand to serve more customers globally.*
- ❖ *Develop more rich and diversified products from short to long time.*
- ❖ *Expand the scope of customer service and enhance the value of products.*
- ❖ *Create new services and combine with localities to build principles of sustainable development.*
- ❖ *Together to build and protect tourism resources in combination with environmental protection options.*
- ❖ *Research and use environmentally friendly products to serve the company's customers.*

- ❖ *In-depth research and training for staffs to catch up with the world's tourism development trending.*

4. BUSINESS OPERATION:

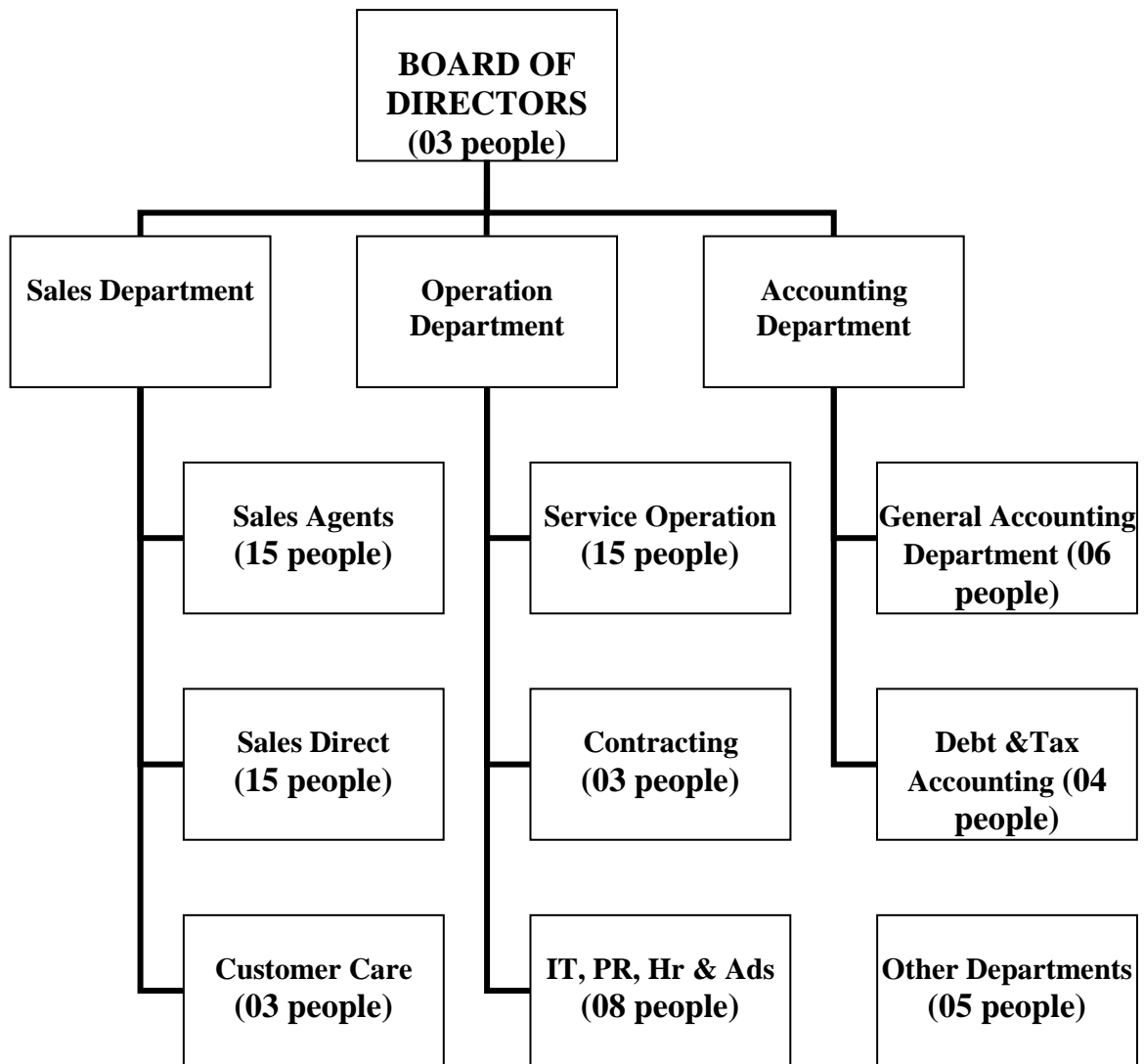
InAsiaTrips Travel & DMC sincerely thanks to customers who have accompanied us during the past time. With many years of experience serving in the field of tourism services, we are proud to be a reliable partner of many customers who are large organizations, companies, businesses as well as many individuals domestic and abroad.

The management board and employees of InAsiaTrips Travel & DMC always keep in mind the word "**Quality**" as the main purpose of the company's business. Our "quality" is expressed in every step, every stage, every time and every where. This has created the trust of customers and the brand affirmation of InAsiaTrips Travel & DMC.

COMPANY'S STRUCTURE, HUMAN RESOURCES AND ORIENTATION FOR FIELD OF ACTIVITIES

InAsiaTrips Travel & DMC is a system with professional staff and leaders, including many members who have long experience in large and leading tourist companies. The operating method of the company is arranged horizontally, increasing the convenience in operating the business system and increasing the coordination between departments within company.

ORGANIZATION STRUCTURE OF A CHAU TOURISM COMPANY:



The company's organizational structure is arranged according to the strategic model set out by the Board of Directors with the motto "Simple - Effective", Asia Tourism focuses on specialization and close coordination between functional centers and support departments.

The functional organizational structure is strictly managed and operated according to a reasonable interactive shared information way. Allowing top-level orders to follow the shortest and clearest path to all employees, so that the work is deployed to the right target, to the right person, to the right tasks. In addition, a team of qualified, professional human resources and reputable partners have created a common overall strength for the Asia Tourism brand in providing optimal services to customers.

With online management systems, we put work efficiency first to ensure that the goals and plans are always executed on time. It also helps to ensure that human resources

goals are clear and specific. These have been and are helping us always have a strong team, a strong operator.

Most of the employees in the Company have graduated from good universities and colleges. Practical experiences, frequent rubbing combined with self-improvement and skill training have created a human resource with broad and deep knowledge in the field of tourism.

At InAsiaTrips Travel & DMC, we always put our trust in each of our employees. We always want each member of the Company to be an inseparable organic part. They always have the opportunity to develop and succeed because an InAsiaTrips Travel & DMC always has new development orientations suitable for them. The Company's success is shared by the excellent members of the Company, who make up the strength of the Company today.

FINANCIAL CAPACITY

1. REAL CAPITAL OF THE COMPANY:

- ❖ Fixed capital: 2.000.000.000 VND
- ❖ Working capital: 5.250.000.000 VND
- ❖ Deposit capital: 500.000.000 VND

2. EXTERNAL CAPITAL SOURCE:

- ❖ Equity: 5,750,000,000 VND
- ❖ Commitment to financial security from international tour operator license as soon as InAsiaTrips Travel & DMC signs contracts with partners.
- ❖ Estimated capital of partner companies: about 5.000.000.000 VND

DEVELOPMENT VISION, TARGETS, MISSIONS AND CORE VALUES

1. DEVELOPMENT VISION

- ❖ Aim at sustainable tourism development.
- ❖ Create more jobs for the company's human resources

- ❖ Expand to more markets.
- ❖ Develop new products with local culture.
- ❖ Increase at least 25%/year of customers coming to the company.
- ❖ Provide in-depth training in customer service experience for staff.
- ❖ Establish more branches in countries in the region.
- ❖ Optimize human resources and improve professional experts.

2. MISSIONS AND TARGETS

- ❖ Average revenue growth: 25% per year
- ❖ Average profit growth: 30% per year
- ❖ Expanding industries, improving the quality of products and services provided.

3. CORE VALUES

- ❖ The core value that Asia Tour InAsiaTrips Travel & DMC is pursuing is the belief in the efforts and spirit of business owners of the company's members.
- ❖ Always consider customers as a companion, put the interests of customers as our own.
- ❖ Build absolute trust with customers.
- ❖ Ready to listen and always strive for human development.
- ❖ Building a professional working environment, sharing, helping and being a team of young intellectuals with high professional qualifications, dynamic, professional and creative, bringing the entrepreneurial spirit of the new age: dare to try, accept challenges to successfully complete the missions.
- ❖ All leaders and employees of our company put the motto: "Customers' interest is the smile of InAsiaTrips Travel & DMC".

INTERNATIONAL TOUR OPERATOR LICENSE

Please see the following pages

BỘ VĂN HÓA THỂ THAO VÀ DU LỊCH
TỔNG CỤC DU LỊCH

CỘNG HÒA XÃ HỘI CHỦ NGHĨA VIỆT NAM
Độc lập - Tự do - Hạnh phúc

GIẤY PHÉP

KINH DOANH DỊCH VỤ LỮ HÀNH QUỐC TẾ
INTERNATIONAL TOUR OPERATOR LICENCE
Số GP/No. : 01-1877/2022 /TCDL-GP LHQT
Cấp lần/ Issued for 1 time

1. Tên doanh nghiệp viết bằng tiếng Việt:

CÔNG TY TNHH ĐẦU TƯ VÀ LỮ HÀNH DU LỊCH QUỐC TẾ Á CHÂU

Enterprise's name in foreign language: A CHAU INVESTMENT AND INTERNATIONAL
TRAVEL FESTIVAL COMPANY LIMITED

Tên viết tắt/ Brief name:

A CHAU INVESTMENT AND INTERNATIONAL TRAVEL FESTIVAL CO.,LTD

2. Trụ sở chính/Head Office: Ô SỐ 1D, TẦNG 5, TÒA NHÀ D2 GIẢNG VÕ
PHƯỜNG GIẢNG VÕ, QUẬN BA ĐÌNH, THÀNH PHỐ HÀ NỘI

Tel: 0941071188

Fax:

Email: info@achautourism.com

Website: www.achautourism.com

3. Tài khoản ký quỹ số/Deposit account No: 0000889960553

Tại Ngân hàng/At bank:

NGÂN HÀNG TMCP QUÂN ĐỘI – CN BA ĐÌNH

4. Phạm vi kinh doanh dịch vụ lữ hành/Travel Service boundaries:

KINH DOANH LỮ HÀNH ĐỐI VỚI KHÁCH DU LỊCH VÀO VIỆT NAM (INBOUND)

KINH DOANH LỮ HÀNH ĐỐI VỚI KHÁCH DU LỊCH RA NƯỚC NGOÀI (OUTBOUND)

5. Người đại diện theo pháp luật của doanh nghiệp/Legal representative:

Chức danh/Title: GIÁM ĐỐC

Họ và tên/Name: LÊ THỊ HẠNH Giới tính/Gender: NỮ

Sinh ngày/Date of birth: 27/08/1994

Dân tộc/Ethnic group: KINH Quốc tịch/Nationality: Việt Nam

Chứng minh thư nhân dân/ID/Passport No: 038194006960 Ngày cấp/Date of issue: 10/07/202

Nơi cấp/Place of issue: CỤC CS QLHC VỀ TTXH

Hà Nội, ngày 22 tháng 7 năm 2022

KT. TỔNG CỤC TRƯỞNG

PHÓ TỔNG CỤC TRƯỞNG

Achautourism®
inAsiatrrips®



Nguyễn Lê Phúc